

emFAST Inc. and Eicon Networks jointly announce availability of drivers to support Optus FACSys Software

[01 February 2003] Branchburg NJ and Montreal PQ

Today, emFAST Inc., the value added support and services company for the 'extended messaging' suite of products built around Optus FACSys fax software, and Eicon Networks, a world leader of highly reliable communication products for networked business applications, announce the availability of drivers and support for Optus FACSys Software.

emFAST Inc. partnered with Eicon Networks to develop drivers for the Diva Server line of Eicon fax cards, to work with Optus FACSys Software. This collaboration was in response to the increased demand in the market for a cost-effective alternative to other vendors' multi-card solutions, one that would provide 33.6 fax capability and operate in the new 3.3 volt universal PCI bus. The Eicon Diva Server family delivers this functionality to FACSys. emFAST has married the two technologies together.

Demand for facsimile transmission of documents, long since expected to diminish owing to the proliferation of e-mail, has actually maintained prominence and indeed, expanded. Not only is 'fax' ubiquitous, fast and inexpensive, but it also remains the most viable means of transmitting virtually tamper-proof documents that are admissible as evidence in a court of law. Combined with the decreasing cost of long distance telephone rates and the ability to have large-scale faxservers simultaneously transmitting and receiving facsimile documents to and from thousands of customers, suppliers and other contacts, the demand for high density fax cards has increased. By routing these fax messages into e-mail systems and providing remote access to the information through wireless hand-held devices, a company can realize significant returns on investment from their messaging infrastructure. emFAST Inc. specializes in 'extending' the value proposition for companies who utilize fax and related electronic messaging.

According to Dr. Peter Mittler, fax and telecommunications consultant and Vice President of Business Development for emFAST Inc. "We have been hearing for years that fax is dead and that we should abandon the market. Yet, since 1995 we have seen an ever-increasing interest in customers wanting to use fax and resellers promoting fax products and services. We have many customers in the mortgage, mutual fund, legal and other financial sectors who rely on FACSys to run their businesses. The recent expected savings promised by Fax over IP services have been diminished by the decrease of long-distance rates, a desire to maintain transmission over a secure transmission layer like the PSTN and the reduction in the cost of high-density fax cards like those from Eicon".

The demand for high-density digital fax cards has increased (24 channel North American Robbed Bit, 23 channel PRI and 30 channel European E1 PRI). With digital telephone services providing cost-effective routing code technology (through DNIS and ANI), faxservers can be used as sophisticated message-routing front-ends to e-mail and document management systems. Furthermore, with the recent developments in high-speed facsimile (33.6 kbps compared to analog restrictions at 14.4 kbps) transmission time has plunged along with the cost. A page that used to take 60 seconds to transmit now takes only 15-20 seconds. Such savings go right to a company's bottom line in reduced telecommunication costs.

Gerhard Reinhold, Director of Global Alliances with Eicon Networks added "We are seeing explosive growth in the demand for high-density digital fax technology. Our Diva Server products have been adopted by many of the leading fax software vendors. We are most pleased to have found emFAST to partner with Eicon in our quest to expand the market awareness of Diva Server to FACSys customers and resellers. emFAST Inc. really impressed us with their "FAST" development. Less than 5 months from concept to production; no one ever has done it FASTER!"

For more information on the emFAST Diva drivers for FACSys visit <http://www.faxserversupport.com/eicon>

About emFAST Inc.

emFAST is a value-added services company dedicated to serving the [FACSys](#) and extended messaging community. emFAST is the extended messaging FACSys Authorized Support Team. We have been involved in FACSys sales and support since 1995. We are in touch with end-user needs. We know how to assist resellers to deliver the extended messaging solution to end users. We have created [F.A.S.T.](#), and now we deliver that know-how to resellers around the world. More information on emFAST's 'extended messaging' products and services can be found at www.emfast.com

About Eicon Networks

Eicon Networks is a world-leading provider of reliable communication products for networked business applications. The company's portfolio includes a full range of products for applications in branch office and PC connectivity, ATM cash machines, financial clearing networks, voice over IP, unified messaging and fax serving. Eicon distributes, markets and supports its products in more than 80 countries through a network of channel partners, telecommunication companies (telcos), Internet Service Providers (ISPs) and original equipment manufacturers (OEMs). Information about Eicon Networks is available at www.eicon.com

About Optus Software

To remain competitive in today's information-centric world, businesses must fully exploit the invaluable data (information) generated and residing in the myriads of applications, systems, and platforms that serve as the foundation for all company operations. This requires a communications solution that seamlessly integrates information from disparate sources and distributes the resulting documents and messages as efficiently, securely, and cost effectively as possible.

Optus Software is the only company to address the need for such a comprehensive solution with its innovative products, alliance partnerships and global services. Together, Optus and its FACSys Enabled Partners, a strategic alliance comprised of the world's leading application software and hardware vendors, telecommunication companies, global services firms and software integrators, are currently setting the de-facto standard for corporate messaging by establishing themselves as the best-of-breed aggregator and messaging facilitator of enterprise data. More information on FACSys messaging solutions can be found at www.facsys.com.

Eicon, Eicon Networks and Diva are either registered trademarks or trademarks of Eicon Networks Corporation.

Contact details:

Peter R. Mittler	Gerhard Reinhold	Allen Christopherson
Vice President of Business Development,	Director of Global Alliances,	Marketing Manager, Americas
EmFAST Inc.	Eicon Networks.	Eicon Networks.
Tel. +1 (866) 436-3278 x 33	Tel. +49-30-893617-17	Tel. 1-972-473-4531
pmittler@emfast.com	Gerhard.Reinhold@eicon.com	Allenc@eicon.com